

PRIVATE EQUITY SERVICES

TRUSTED IT ADVISORS



CATALYZING GROWTH
& INNOVATION

Over 30 Years
Of Experience

Harnessing Technology
As A Driver For Growth &
Innovation

CATALYZING GROWTH MAXIMIZING RETURNS

With over 30 years of experience, N2M Advisory, LLC, supports the world's leading Private Equity firms with strategic and complex Information Technology requirements and projects.

Regarded as a Trusted Advisor, N2M is led by a team of technology veterans with specialized expertise and experience to streamline business and technology operations, growth portfolio companies and maximize returns.

N2M understands the increasing pressure to gain deeper insights during the due diligence process and the importance of driving high returns across the lifecycle while preparing for a successful exit.

As merger and acquisition activities increase, Private Equity and strategic buyers need assurances that they can execute transactions as quickly as possible without putting the business at risk or paying exorbitant fees.

Regardless if the acquisition is for an addition of a standalone company, an add-on to an existing portfolio company, a carve-out leading to its own portfolio company, or a divestiture of an existing portfolio company, private equity companies have a growing interest in identifying new ways to enhance and improve the use of current technology, security systems and applications.

Whether finding practical improvements for existing technology or implementing new technology, a cost effective, value-based solution is key to growing a business. N2M recognizes the importance of realizing perceived deal value and how the use of technology to enhance portfolio company EBITDA has now become a strategic initiative.



Pre-Aquisition Services - Sell-Side and Buy-Side:

Sell-Side Technical and Security Readiness Assessments

Sell-side due diligence could increase your buyer's trust and willingness to pay top dollar. N2M's consultants adopt the buyer's perspective to maximize the investment value.

Buy-Side Technical and Security Due Diligence Services

As business have become more reliant to improve the customer experience, drive analytics, contain costs, ensure compliance and measure performance, Technology and Security due diligence have become increasing critical. For each due diligence engagement, we expect to:

- Gain an overall understanding of the Information Technology organization including the team members, their roles, responsibilities, skills and experience. Document roles and responsibilities, potential risks for key team members, the business' reliance on these team members as subject matter experts. Document any organization gaps that current exist and provide recommendations for go forward organization.
- Determine the overall maturity level of the IT and information security organization. Review all technology and security-related policies, procedures, and best practices to validate that they are properly documented, the document is current, regularly reviewed and updated, and enforced.
- Document the overall IT and Security Strategies including the current technology and security-related Project Portfolios (i.e. plans for improvements/upgrades, their priority, related costs and target completion dates).
- Determine the quality of the existing technology and security-related assets and services in terms of systems architecture, scalability, extensibility, business continuation and disaster recovery capabilities, and document any functionality gaps that currently exist.
- Determine the feasibility, scalability and flexibility of the current technology infrastructure, to handle projected growth and include recommendations for technology modernization, if necessary.
- Identify any new technology and/or security-related risk exposures that may reduce the chances of a successful acquisition.
- Review and analyze Technology and Security historical spend in relation to annual budgets and contractual financial obligations.
- Document and significant potential expenses not accounted for in the current financial obligations.
- Assist with the development of the Transition Services Agreement (TSA) requirements if required.

The final deliverable will include detail observations and findings, risk and remediations, and investment requirements, their costs and recommended priorities for completion.

Post-Aquisition Services:

Managed Services for:

- Network Care and Monitoring
- Security SIEM and SOC
- Endpoint Management for Patch and Anti-Virus for desktops/ laptops, servers, storage, etc.
- Backup and Disaster Recovery
- IBMI Hosting and Administration

Consulting, Integration and Implementation Services

- Technology and Business Transformation
- Digital Transformation Advisory
- Cloud Enablement: Application Implementation Advisory and Implementation
- IT Modernization
- Enterprise Resource Planning (ERP) Assessment and Implementation
- Customer Relationship Management (CRM) Implementation
- Human Capital Management (HCM) Implementation
- Business Intelligence Implementation
- Business Analytics Implementation
- Software Development
- Next Generation Data Center/Cloud Design and Implementation
- Public, Private Hybrid Cloud Design and Implementation
- Network Design and Implementation, Health Checks and Assessments
- Data Center Relocations and Consolidations
- IT Operations Automation and Modernization
- Virtual CIO, Virtual PMO Services and Staff Augmentation - Interim and Full-time Recruitment

Cybersecurity/Security Services

- Virtual Chief Information Security Officer (VCISO)
- Application Security Assessments and Implementations
- Compliance and Regulatory Requirements/Auditing
- Data Breach Detection
- Network and Firewall Security
- Security Information and Event Management
- Penetration and Vulnerability Testing
- Information Security Program and Policy Creating
- NIST Cybersecurity Framework Implementation and Auditing



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